

KAWASHO GECOSS CORPORATION  
F A C T B O O K 2 0 0 4

# 業績／1株当たり指標

PERFORMANCE / PER SHARE DATA

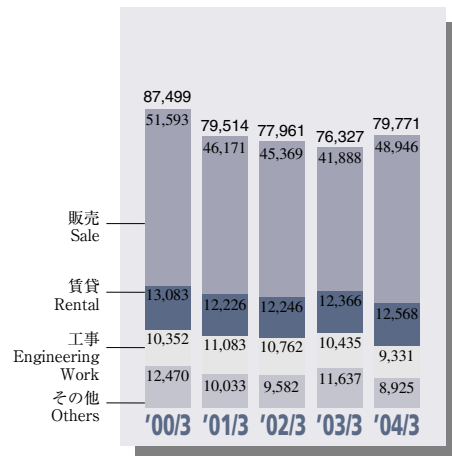
決算期	Fiscal Year Ended:	2000/3	2001/3	2002/3	2003/3	2004/3
売上高 (百万円)	Net Sales (¥ Millions)	87,499	79,514	77,961	76,327	79,771
経常利益 (百万円)	Recurring Profit (¥ Millions)	1,131	1,234	1,157	2,216	2,564
当期純利益 (百万円)	Net Income (¥ Millions)	375	△ 1,833	△ 1,132	901	1,490
1株当たり純資産 (円)	Shareholders' Equity per Share (¥)	722.86	661.00	621.96	636.18	677.16
1株当たり当期純利益 (円)	Net Income per Share (¥)	10.32	△ 50.31	△ 31.10	24.73	40.89
発行済株式総数 (株)	Number of Shares Outstanding	36,436,125	36,436,125	36,436,125	36,436,125	36,436,125
従業員数 (人)	Number of Employees	792	766	720	709	701

注) 1株当たり当期純利益は、期中加重平均株式数によって算出しております。

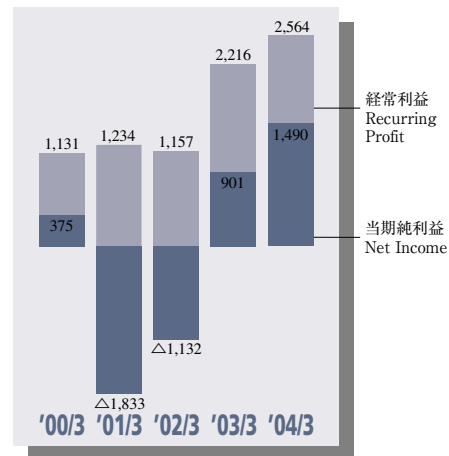
Notes) Net income per share is computed based on the weighted average number of shares outstanding during each year.

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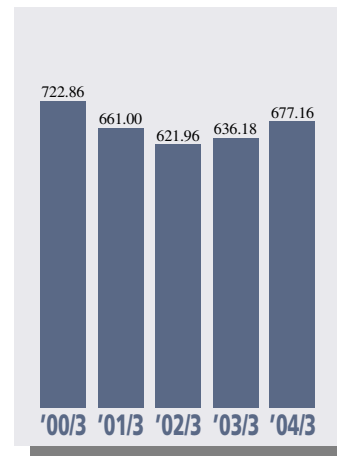
取引形態別売上高 (百万円)  
Net Sales by Type of Business  
(¥ Millions)



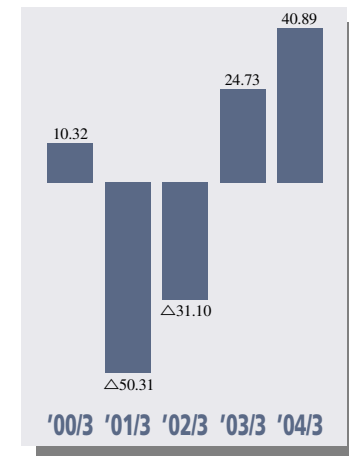
経常利益／当期純利益 (百万円)  
Recurring Profit/Net Income  
(¥ Millions)



1株当たり純資産 (円)  
Shareholders' Equity per Share (¥)



1株当たり当期純利益 (円)  
Net Income per Share (¥)



# 収益性／効率性

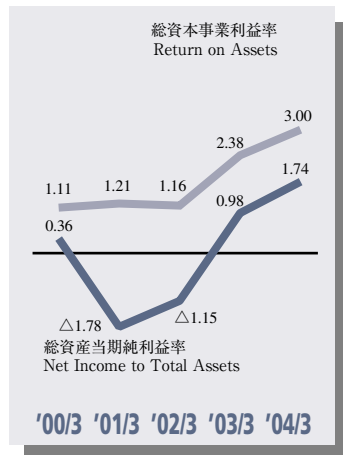
PROFITABILITY / EFFICIENCY

決算期	Fiscal Year Ended:	2000/3	2001/3	2002/3	2003/3	2004/3
総資本事業利益率 (%)	Return on Assets (%)	1.11	1.21	1.16	2.38	3.00
総資産当期純利益率 (%)	Net Income to Total Assets (%)	0.36	△ 1.78	△ 1.15	0.98	1.74
株主資本当期純利益率 (%)	Return on Equity (%)	1.43	△ 7.27	△ 4.85	3.93	6.23
配当性向 (%)	Payout Ratio (%)	116.31	—	—	40.44	24.43
株主資本配当率 (%)	Dividends on Equity (%)	1.66	1.44	1.56	1.59	1.52

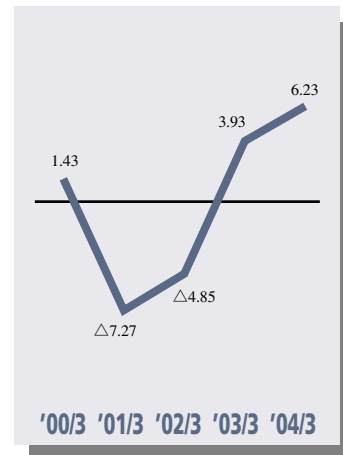
(注) 総資本事業利益率：(営業利益＋受取利息及び配当金－支払利息)／総資産(期首・期末平均)×100  
 総資産当期純利益率：当期純利益／総資産(期首・期末平均)×100  
 株主資本当期純利益率：当期純利益／株主資本(期首・期末平均)×100  
 配当性向：年間配当金／当期純利益×100  
 株主資本配当率：年間配当金／株主資本(期首・期末平均)×100

Notes: Return on Assets: (Operating Income + Interest and Dividend Income – Interest Expenses) / Total Assets (Yearly Average) x 100  
 Net Income to Total Assets: Net Income / Total Assets (Yearly Average) x 100  
 Return on Equity: Net Income / Shareholders' Equity (Yearly Average) x 100  
 Payout Ratio: Cash Dividends / Net Income x 100  
 Dividends on Equity: Cash Dividends / Shareholders' Equity (Yearly Average) x 100

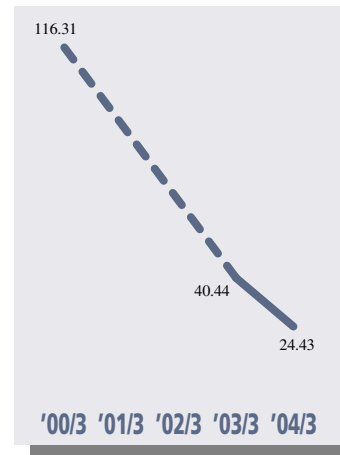
総資本事業利益率／総資産当期純利益率 (%)  
 Return on Assets / Net Income to Total Assets (%)



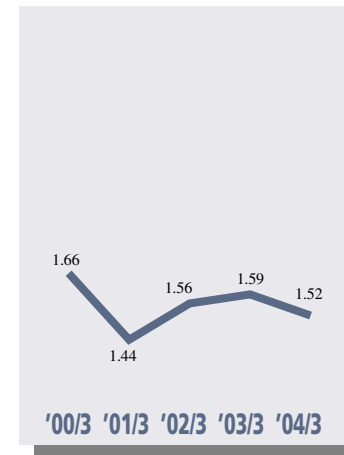
株主資本当期純利益率 (%)  
 Return on Equity (%)



配当性向 (%)  
 Payout Ratio (%)



株主資本配当率 (%)  
 Dividends on Equity (%)



# 資産関連指標

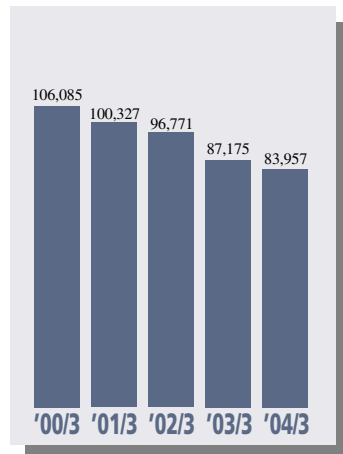
ASSET DATA

決算期	Fiscal Year Ended:	2000/3	2001/3	2002/3	2003/3	2004/3
総資産 (百万円)	Total Assets (¥ Millions)	106,085	100,327	96,771	87,175	83,957
純資産 (百万円)	Shareholders' Equity (¥ Millions)	26,338	24,084	22,661	23,178	24,670
有利子負債 (百万円)	Interest-bearing Debts (¥ Millions)	43,663	44,140	38,487	34,600	25,370
売上債権回転期間 (月)	Accounts Receivable Turnover Period (Months)	5.50	5.58	5.67	4.80	4.45
製・商品回転期間 (月)	Finish Good & Merchandise Turnover Period (Months)	0.54	0.26	0.48	0.58	0.57

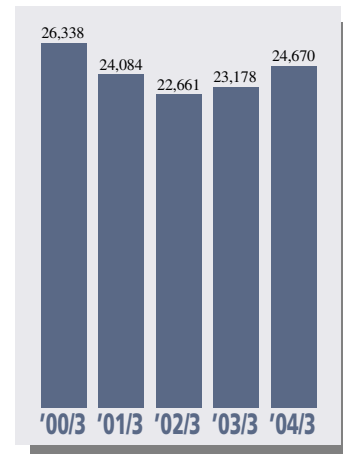
(注) 有利子負債：長・短期借入金＋社債＋受取手形割引高  
 売上債権回転期間：売上債権(期末)／1カ月当たり売上高 ※売上債権＝受取手形＋売掛金＋受取手形割引高  
 製・商品回転期間：製・商品(期末)／1カ月当たり売上原価

Notes: Interest-bearing Debts: Long-term and Short-term borrowings + Straight Bonds + Discount on Notes  
 Accounts Receivable Turnover Period: Accounts Receivable (Fiscal Year-end) / Net Sales per Month \*Accounts Receivable = Notes Receivable + Accounts Receivable + Discount on Notes  
 Finish Good & Merchandise Turnover Period: Finish Good and Merchandise (Fiscal Year-end) / Cost of Sales per Month

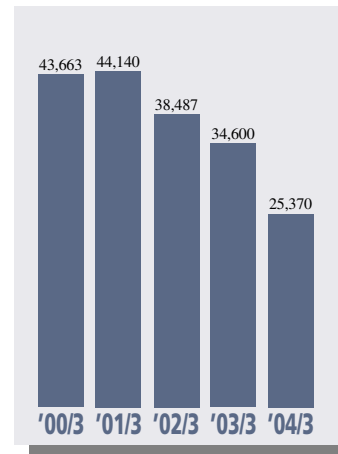
総資産 (百万円)  
Total Assets (¥ Millions)



純資産 (百万円)  
Shareholders' Equity (¥ Millions)



有利子負債 (百万円)  
Interest-bearing Debts (¥ Millions)



各資産回転期間 (月)  
Asset Turnover Periods (Months)



# 安定性

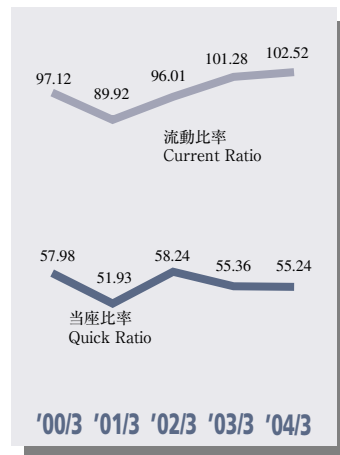
STABILITY

決算期	Fiscal Year Ended:	2000/3	2001/3	2002/3	2003/3	2004/3
流動比率 (%)	Current Ratio (%)	97.12	89.92	96.01	101.28	102.52
当座比率 (%)	Quick Ratio (%)	57.98	51.93	58.24	55.36	55.24
固定比率 (%)	Fixed Asset Ratio (%)	146.09	140.74	146.58	131.43	115.16
固定長期適合比率 (%)	Fixed Assets / (Shareholders' Equity + Long-term Liabilities) (%)	105.51	128.14	108.65	97.70	95.41
株主資本比率 (%)	Equity Ratio (%)	24.83	24.01	23.42	26.59	29.38
デット・エクイティ・レシオ (%)	Debt Equity Ratio (%)	165.78	183.28	169.84	149.28	102.84
インタレスト・カバレッジ (倍)	Interest Coverage (Times)	2.92	3.09	3.39	6.69	9.43

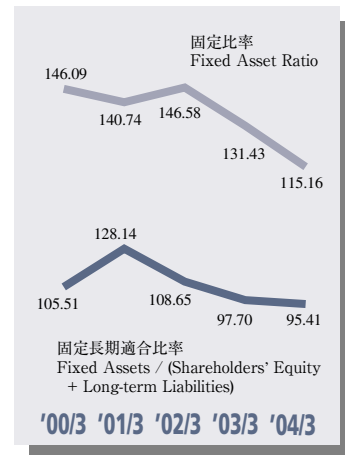
(注) 流動比率：流動資産(期末)／流動負債(期末)×100  
 当座比率：{現金及び預金(期末)+売上債権(期末)+有価証券(期末)}／流動負債(期末)×100  
 固定比率：固定資産(期末)／株主資本(期末)×100  
 固定長期適合比率：固定資産(期末)／{株主資本(期末)+固定負債(期末)}×100  
 株主資本比率：株主資本(期末)／総資産(期末)×100  
 デット・エクイティ・レシオ：有利子負債(期末)／株主資本(期末)×100 ※有利子負債は長・短期借入金+社債+受取手形割引高  
 インタレスト・カバレッジ：(営業利益+受取利息及び配当金)／支払利息及び割引料

Notes: Current Ratio: Current Assets (Fiscal Year-end) / Current Liabilities (Fiscal Year-end) x 100  
 Quick Ratio: {Cash and Time Deposits (Fiscal Year-end) + Accounts Receivable (Fiscal Year-end) + Marketable Securities (Fiscal Year-end)} / Current Liabilities (Fiscal Year-end) x 100  
 Fixed Assets Ratio: Fixed Assets (Fiscal Year-end) / Shareholders' Equity (Fiscal Year-end) x 100  
 Fixed Assets / (Shareholders' Equity + Long-term Liabilities): Fixed Assets (Fiscal Year-end) / {Shareholders' Equity (Fiscal Year-end) + Long-term Liabilities (Fiscal Year-end)} x 100  
 Equity Ratio: Shareholders' Equity (Fiscal Year-end) / Total Assets (Fiscal Year-end) x 100  
 Debt Equity Ratio: Interest-bearing Debts (Fiscal Year-end) / Shareholders' Equity (Fiscal Year-end) x 100 \*Interest-bearing Debts: Long-term and Short-term Borrowings + Straight Bonds + Discount on Notes  
 Interest Coverage: (Operating Income + Interest and Dividend Income) / Interest Expenses

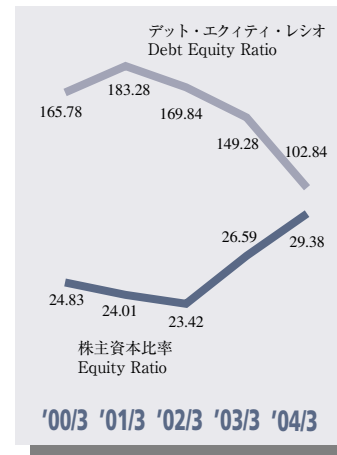
流動比率／当座比率 (%)  
Current Ratio / Quick Ratio (%)



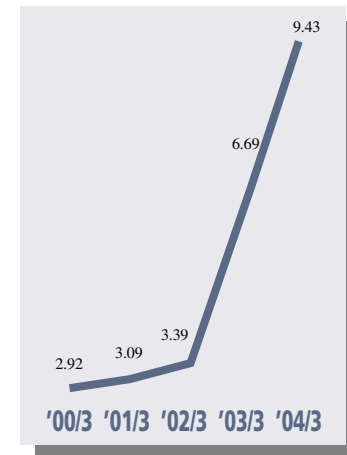
固定比率／固定長期適合比率 (%)  
Fixed Asset Ratio / Fixed Assets / (Shareholders' Equity + Long-term Liabilities) (%)



株主資本比率／デット・エクイティ・レシオ (%)  
Equity Ratio / Debt Equity Ratio (%)



インタレスト・カバレッジ (倍)  
Interest Coverage (Times)



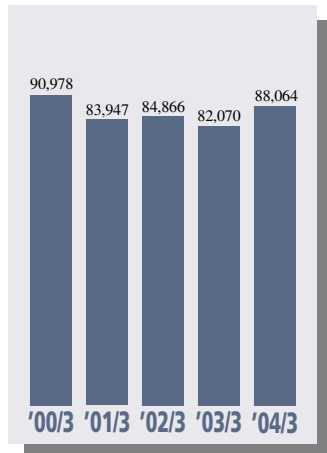
# 主要連結データ

## PRIMARY CONSOLIDATED INDICATORS

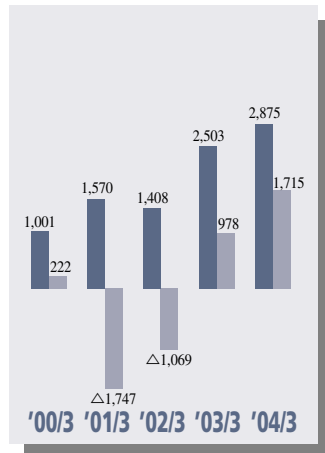
決算期	Fiscal Year Ended:	2000/3	2001/3	2002/3	2003/3	2004/3
売上高 (百万円)	Net Sales (¥ Millions)	90,978	83,947	84,866	82,070	88,064
経常利益 (百万円)	Recurring Profit (¥ Millions)	1,001	1,570	1,408	2,503	2,875
当期純利益 (百万円)	Net Income (¥ Millions)	222	△ 1,747	△ 1,069	978	1,715
純資産 (百万円)	Shareholders' Equity (¥ Millions)	27,140	24,953	23,587	24,174	25,885
総資産 (百万円)	Total Assets (¥ Millions)	108,485	103,631	99,957	90,450	87,578
1株当たり純資産 (円)	Shareholders' Equity per Share (¥)	744.88	685.31	647.38	663.33	710.38
1株当たり当期純利益 (円)	Net Income per Share (¥)	6.10	△ 47.98	△ 29.36	26.66	46.94

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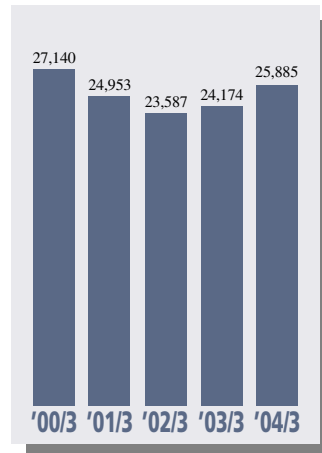
売上高 (百万円)  
Net Sales (¥ Millions)



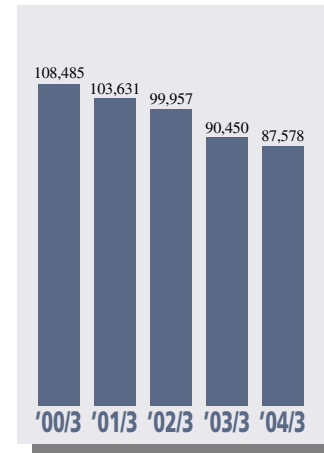
経常利益／当期純利益 (百万円)  
Recurring Profit / Net Income (¥ Millions)



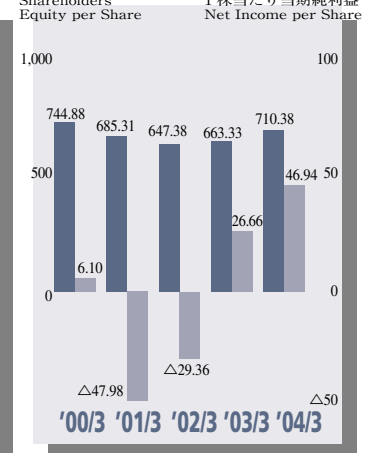
純資産 (百万円)  
Shareholders' Equity (¥ Millions)



総資産 (百万円)  
Total Assets (¥ Millions)



1株当たり純資産／1株当たり  
当期純利益 (円)  
Shareholders' Equity per Share  
/ Net Income per Share (¥)



# 会社概況

## CORPORATE DATA

(2004年4月1日現在)

(as of April 1, 2004)

商号	Registered Name
川商ジェコス株式会社	KAWASHO GEKOSS CORPORATION
設立	Founded
昭和43年6月20日	June 20, 1968
資本金	Paid-in Capital
43億9,750万円	¥4,397,500 thousand
発行済株式総数	Number of Shares Outstanding
36,436,125株	36,436,125 shares
決算期	Fiscal Year
3月31日	April 1 to March 31
従業員数	Number of Employees
717名	717
本社所在地	Registered Head Office
〒103-0016 東京都中央区日本橋小網町6番7号(第2山万ビル) TEL 03(3660)0777 FAX 03(3660)0788	6-7, Nihombashi-koamicho, Chuo-ku, Tokyo 103-0016 Tel: 03 (3660) 0777 Fax: 03 (3660) 0788
事業内容	Principal Business Activities
土木建築材料の賃貸、販売／建設機械の賃貸、販売／ 事務用機器の賃貸、販売／土木、建築工事の請負	Sale and rental of materials for civil engineering／Sale and rental of construction machinery Sale and rental of site office equipment／Civil engineering and construction work
役員	Directors and Statutory Auditors
取締役社長：寺尾 主 取締役副社長：鈴木 敏彦 齋藤 恂 常務取締役：飯塚 正俊 取締役：松本 公昭 佐藤喜代治 齋藤 隆 那須川幸雄 林 誠 飯塚 昭 石田 典雄 須見 仁志 波多野克己 高比良愼一 監査役(常勤)：岸 光彦 平山與四郎 監査役：橘 清晴 深川 均	President: Tsukasa Terao Vice Presidents: Toshihiko Suzuki, Makoto Saito Managing directors: Masatoshi Iizuka Directors: Kimiaki Matsumoto, Kiyoji Sato, Takashi Saito, Yukio Nasukawa, Makoto Hayashi, Akira Iizuka, Norio Ishida, Hitoshi Sumi, Katsumi Hatano, Shinichi Takahira Standing statutory auditors: Mitsuhiro Kishi, Yoshiro Hirayama Statutory auditors: Kiyoharu Tachibana, Hitoshi Fukagawa
主な取引先	Principal Customers
大林組、鹿島建設、清水建設、 大成建設、竹中工務店(50音順)	OBAYASHI CORPORATION／KAJIMA CORPORATION SHIMIZU CORPORATION／TAISEI CORPORATION／TAKENAKA CORPORATION
仕入先	Main Suppliers
川鉄商事	KAWASHO CORPORATION
主な取引銀行	Main Bank Accounts
みずほコーポレート銀行／ 三井住友銀行／ りそな銀行／東京三菱銀行／ 住友信託銀行／ 三菱信託銀行／他	Mizuho Corporate Bank, Ltd.／ SUMITOMO MITSUI BANKING CORPORATION／ Resona Bank, Limited.／The Bank of Tokyo-Mitsubishi, Ltd.／ The Sumitomo Trust & Banking Co., Ltd.／ The Mitsubishi Trust And Banking Corporation
関係会社	Affiliates
14社	14 companies



〒103-0016 東京都中央区日本橋小網町6番7号 (第2山万ビル)

**KAWASHO GECOSS CORPORATION**

6-7, Nihombashi-koamicho, Chuo-ku, Tokyo 103-0016, Japan